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More than you expect...

WECO TRAVEL CE MICE SERVICES





Prague

Budapest



Bucarest



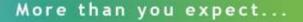
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Knowledge, Experience, Capability

RadiusTravel

Weco-Travel MICE Poland

- Over 23 years on the market
- MICE TEAM = 4 PM + 3 Travel Consultants + MICE Director
- Average experience of 14 years
- Language skills : English, German, Russian, French Spanish.
- Specialisation: incentives & corporate meetings
- Turnover MICE 2016 est. 4.500 000 EUR
- Tturnover comprises: 50% domestic, 50% international
- **TOP PROJECTS** 2014: 200 pax, Mauritius conf, (600 K Eur) 2015 : 50 pax SICILLY 100K EUR
- GRAZYNA GROT-DUZIAK MICE DEPT Director
- Bachelors degree of Warsaw Schools of Economics, Tourist Faculty ,33 years of experience in tourism industry
- worked as Tour operator, Sales&Key Acct Manager,
- 17 years in Weco
- Language skills: English, German, Russian, basic Spanish
- Active in: Sales, Presentations, search of new products &services, hotels +destinations, promoting the products & destinations, travelling with groups,
- SITE Member, co-founder of SOIT Incentive Travel Organizers Association in Poland

Weco Travel MICE Romania

- Over 12 years of experience on MICE Romanian market
- MICE TEAM : 5 specialized consultants + MICE Coordinator
- Average experience 12 years.
- Certificate ISO 9001:2009
- Language skills : English , German, French
- Turnover MICE 2016 over 1,7 mil EURO
- Turnover comprises 70% domestic / events & conferences 30 % international

TOP PROJECTS: 2010 – 2012 IPSEN PHARMA, AMGEN RO

2012-2014 NOVARTIS GROUP 2014 – 2016 - ERSTE BANK BCR

2015 - 2016 - LIDL ROMANIA

- COSMIN CRISTEA- MICE DEPT Coordinator
- Bachelors degree, 7 years of experience in tourism industry
- worked as Tour operator, Sales&Key Acct Manager,
- 3 years in Weco
- Language skills: English, German,
- Active in: Sales, Presentations, search of new products &services, hotels +destinations, promoting the products & destinations, travelling with groups
- Events&Exhibitions Organizer Certified







Weco-Travel CE Meetings, Incentive experts in Central Europe

Who we are: Knowledge, Experience, Capability

Weco-Travel Czech

- Over 25 years experience on Czech & Slovak market
- MICE TEAM = 4Travel consultants + 1 MICE Manager
- Average experience of 15 years
- Languages: English, German, Russian, French
- Specialisation: Incentives and corporate meetings
- Turnover MICE 2016– est. 2 205 000 EUR
- Turnover comprises of 70% international projects
 30% domestic projects

Main projects 2015 :

- domestic: Beiersdorf conference 100 pax
- international : Erste Group Europe 220 pax
- ING Hungary 50 pax
- Besins Healthcare conference 60 pax

HELENA GRYCOVA – MICE MANAGER

- Bachelor's degree from Higher professional school of Tourism
- Language skills: English, French

AEETINGS

- 15 years experience in the tourism industry
- Dynamic , open-minded always optimistic!

Weco Travel Hungary

- Over 20 years on the market.
- MICE TEAM = 7 + Team Manager
- Wide scope of services in MICE area
- Specialisation: pharma sector medical congresses
- events , exhibition and DMC services
- Achievements: Congress Organizer of the Year , Travel Organiser of The Year,
- Certificate ISO 9001:2009
- Turnover MICE 2015.....
- Turnover Comprises of
- **TOP Projects 2015** ECM Congress 600 participants
- Astra Zeneca Days Coca-Cola Corporate Incentive
- FRANCISKA MORLIN Head of MICE DEPT
- Bachelor of Business Administration in Foreign Trade
- Language skills:English & German
- Professional Congress Organiser, many awards and achievements of Pharma Congresses, Key person for congress organisations
- Member of Maresz Hungarian Association of Event Organisers ,
- Enthusiastic & Ambitious

NCENTIVES







Knowledge, Experience, Capability

RadiusTravel

TECHNOLOGY

- WECO CE MICE EXTRANET accessible for 4 offices
- / DSA, Clients database, Order book, Suppliers List Destination guide/
- Own , self developed conference software with online registration, paying system, abstract submission and handling
- **TRAVEL MANAGER** smartphones application/ managing the Participants and activities during the event,
- MICE EXPENSES AND SAVINGS REPORTS

EETINGS

- ONLINE booking tool for MICE orders, custom made for specific client
- WEB INTERACTIVE PLATFORM custom made for event
- Newsletter , sms B2B, B2C dedicated for events,

WHAT we see in our future collaboration:

- WECO CE MICE Experts to provide the best expertise and services for your company MICE needs
- To build long term relationships with ALLIANZ TIRIAC
- To increase the quality of services
- To manage the MICE Budgets more efficiently





The scope of services

COMPLEX SERVICE For International Fairs & Medical Congresses

Hotels, Flights Meals, Entrance Tickets Registration Visas, Transfers Insurance Assistance Meetings, Workshops Conferences Trainings, Logistics

RadiusTravel

Product Launch, Gala dinners Venue finding, Hotel Bookings Gastronomy, Transportation, Additional services Incentive Trips Leisure programes for Spouses

VIP Services

Occasional events

Technology, Communication Branding :

sums, newsletters, www/event, graphic design, Event managment tools

Reports





WECO CE MICE Experts STRENGHTS

• National and regional market leaders

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- Long presence at local markets
- Excellent knowledge of local markets
- Extensive Customer relationship Management
 - High percentage of loyal customers
- Elaboration of creative concepts and complex offers
 - Preparation of complex calculation
 - Negotiation and contracting with vendors
- Graphic, decoration and press works planning and finishing
 - Management of the entire event
 - Registration and information service at the venue
- After-event works (event photos, statistics, satisfaction surveys)









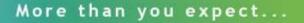
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Type of Events:

- Conferences and congresses (in or abroad)
 - Workshops on various area of business
 - Team-building programs
 - Client and partner programs, events
 - Corporate trainings
 - Assemblies and workshops
 - Product displays
 - Annual parties
- Professional and employee appreciation days
 - Green events







Added value

is much more than processing transactions:

RadiusTrave

- Specialist advisors with local expertise in Central Europe
- Understanding of your needs and expectations
- Independent widest choice, best fit services
- Integrated solutions based on our technology to improve efficiency, Streamlining your costs and optimization of your travel budget
- Financial transparency
- We are developing 'personalization' services for travelers to improve the experience of travel provide real-time feedback
- Data consolidation and full reporting capabilities

